

Financial Data

Mitsui High-tec, Inc.

株式会社 三井ハイテック

March, 2017

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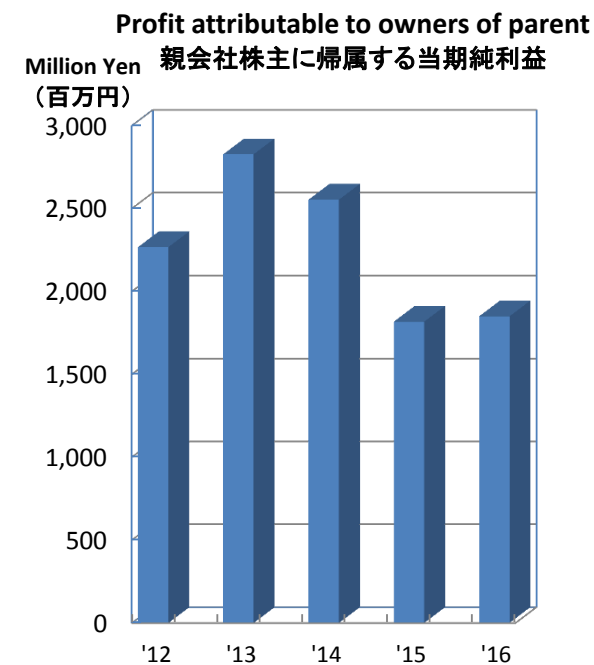
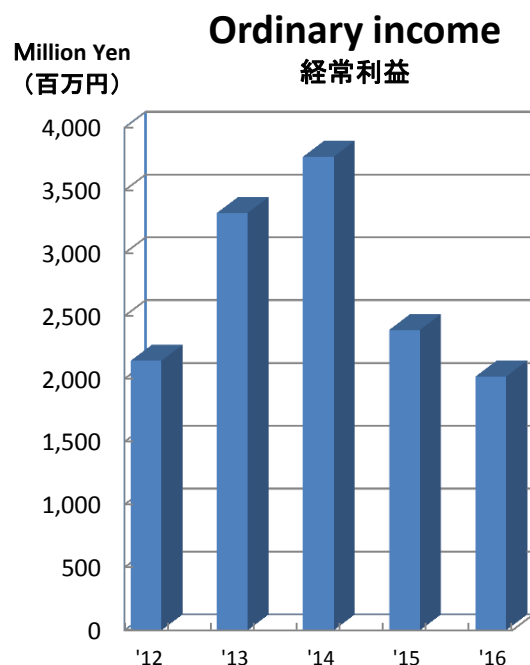
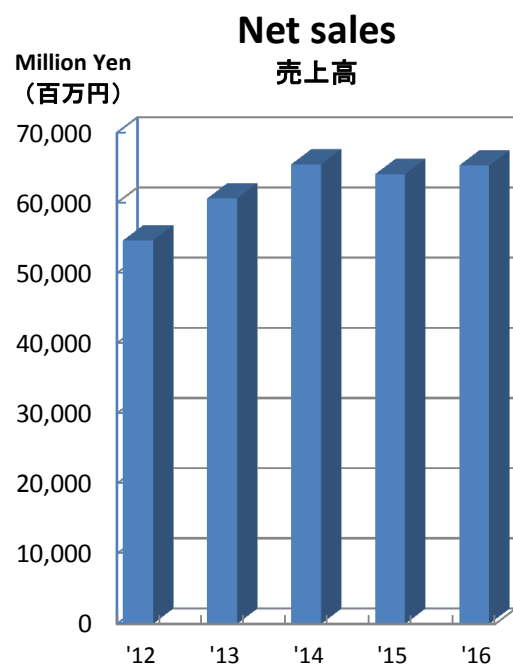
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Company Profile (会社概要)

As of 31st January, 2017 (2017年1月31日現在)

Company Name	Mitsui High-tec, Inc.	
社名	株式会社 三井ハイテック	
Date of Foundation	January 1949	
創立	1949年1月	
Officer	President and Representative Director	: Yasunari Mitsui
役員	代表取締役社長	三井 康誠
	Senior Executive Managing Director	: Yoshio Maruoka
	専務取締役	丸岡 好雄
	Director	: Masanori Kuriyama, Kenji Ishimatsu
	取締役	栗山 正則、石松 憲治
		: Keiichi Tsujimoto, Hiroyuki Shirakawa, Toshiaki Kusano
	Senior Adviser and Director	辻本 圭一、白川 裕之、草野 敏昭
	取締役相談役	: Takanori Sakaue
	Outside Director	坂上 隆紀
	社外取締役	: Yutaka Suzuki, Kuniaki Kumamaru
	Audit & Supervisory Board Member	鈴木 豊、熊丸 邦明
	常勤監査役、社外監査役	: Syoji Fujishima, Teruhisa Nakashima, Makoto Kondo, Yoshiki Suzuki
		藤嶋 省二、中島 輝久、近藤 真、鈴木 良樹
Capital	16,403,883,263 yen	
資本金	16,403,883,263円	
Headquarters	Kitakyushu, Japan	
本社	北九州(八幡)	
Domestic Plant	2 plants in Kitakyushu, 2 plants in Nogata, Kumamoto plant	
国内工場	北九州(2事業所)、直方(2事業所)、熊本(1事業所)	
Domestic Branch	Tokyo	
国内支社	東京	
Domestic Sales Office	Osaka, Nagoya, Tohoku, Toyota	
国内営業所	大阪、名古屋、東北、豊田	
Overseas Branch	San Jose	
海外支店	サンノゼ	
Overseas Office	Beijing, Milano, Casablanca, Hsinchu, Chicago, Philippines	
海外事務所	北京、ミラノ、カザブランカ、新竹、シカゴ、フィリピン	
Subsidiary companies	Domestic : 2 subsidiaries	
子会社	国内 : 2社	
	Asia : 8 subsidiaries	
	アジア : 8社	
	North America : 2 subsidiaries	
	北米 : 2社	
Number of Employees	3,162 / Temporary employee 385 (Average number)	
従業員数	3,162名/臨時雇用者数 385名(期中平均人員)	

Consolidated Financial Results (連結決算データハイライト)



Amount in Million Yen (単位: 百万円)

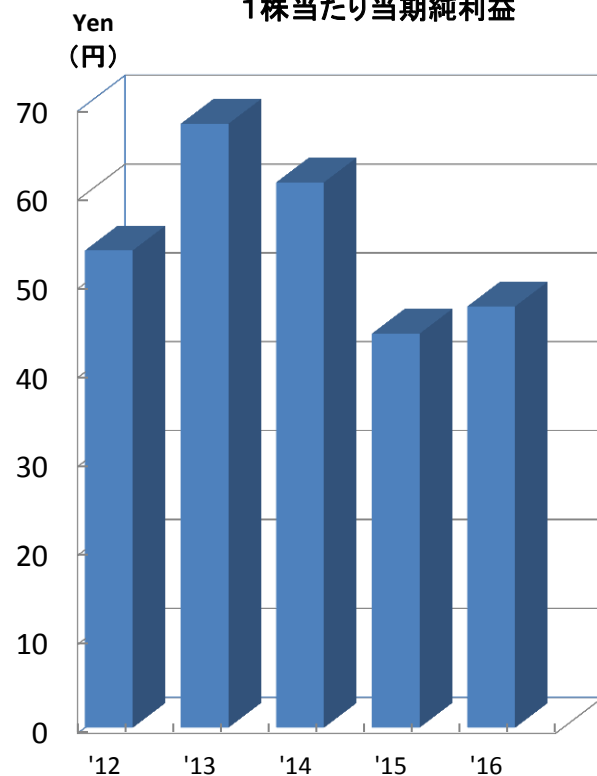
For the year of	年度	'12	'13	'14	'15	'16
Net sales	売上高	54,652	60,630	65,494	64,104	65,346
Operating income	営業利益	1,314	2,512	3,066	1,858	1,821
Ordinary income	経常利益	2,144	3,321	3,769	2,390	2,018
Income before income taxes	税金等調整前当期純利益	2,590	3,145	2,803	2,338	2,188
Income taxes	法人税等	305	293	488	326	241
Profit attributable to owners of parent	親会社株主に帰属する当期純利益	2,267	2,827	2,553	1,817	1,849

The figures are rounded down to the nearest million yen (百万円未満切捨)

Consolidated Financial Results Per Share (連結1株当たり指標)

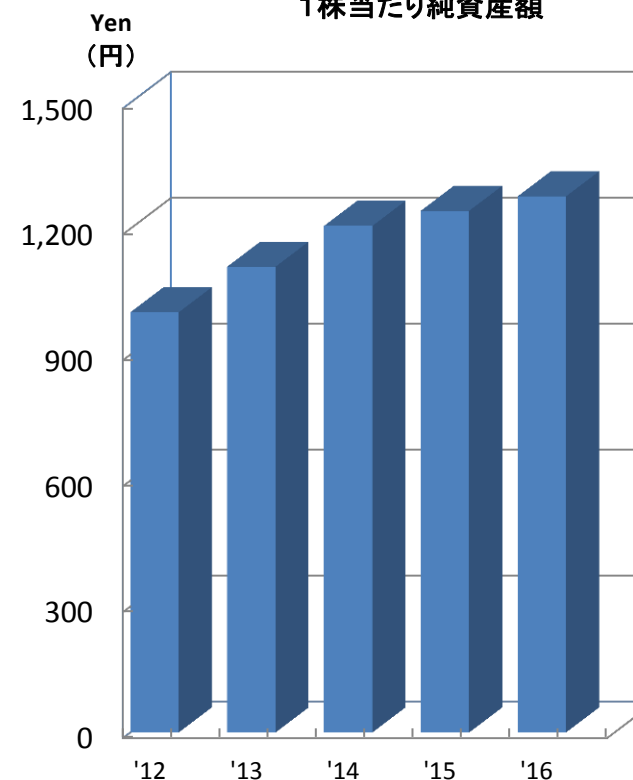
Net income per share

1株当たり当期純利益



Shareholders' equity per share

1株当たり純資産額

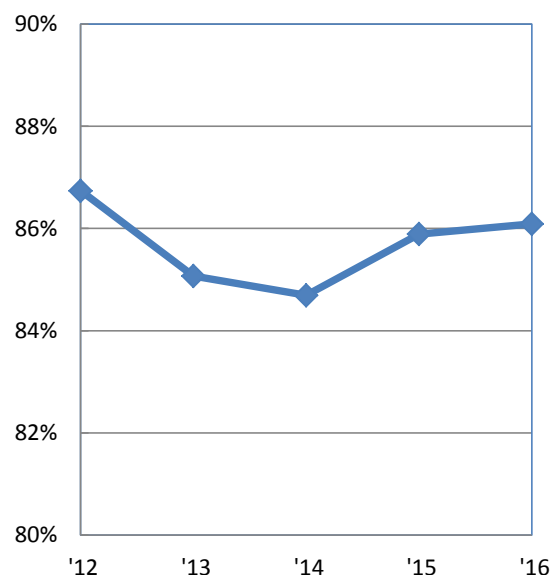


Amount in Yen (単位:円)

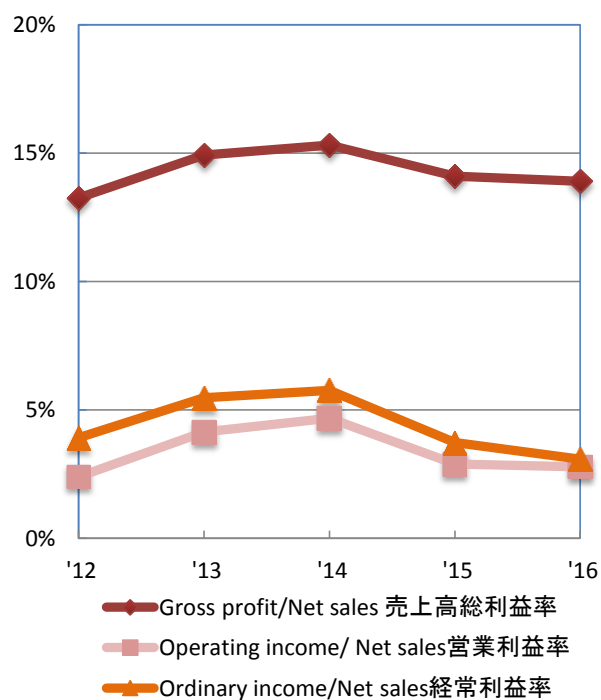
For the year of	年度	'12	'13	'14	'15	'16
Net income per share	1株当たり当期純利益	53.71	67.96	61.37	44.33	47.41
Shareholders' equity per share	1株当たり純資産額	1,000.96	1,109.59	1,206.69	1,242.73	1,277.13

Consolidated Profitability (連結収益性)

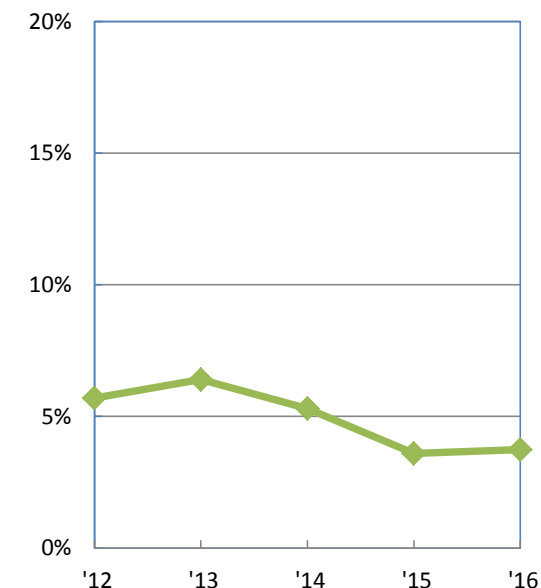
Cost of sales / Net sales
 売上原価率



Gross profit, Operating income and Ordinary income against Net sales
 売上高総利益率, 営業利益率, 経常利益率



Return on equity
 自己資本当期純利益率

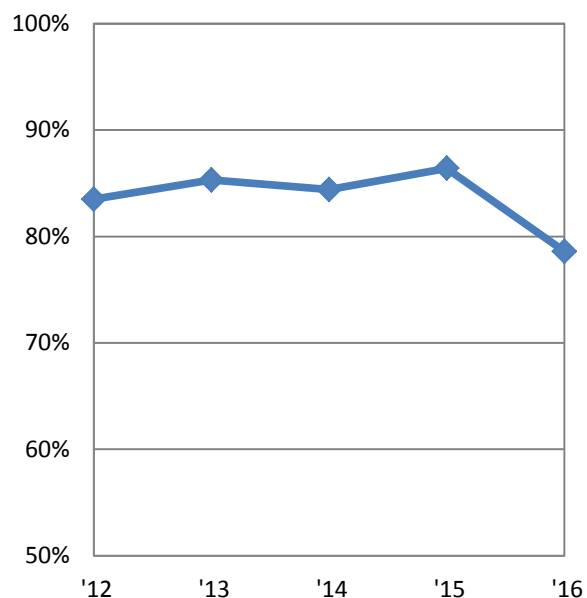


For the year of	年度	'12	'13	'14	'15	'16
Cost of sales / Net sales	売上原価率	86.7%	85.1%	84.7%	85.9%	86.1%
Gross profit / Net sales	売上高総利益率	13.3%	14.9%	15.3%	14.1%	13.9%
S.G.& A. expenses / Net sales	販管費率	10.9%	10.8%	10.6%	11.2%	11.1%
Operating income / Net sales	売上高営業利益率	2.4%	4.1%	4.7%	2.9%	2.8%
Ordinary income / Net sales	売上高経常利益率	3.9%	5.5%	5.8%	3.7%	3.1%
Return on equity	自己資本当期純利益率	5.7%	6.4%	5.3%	3.6%	3.7%

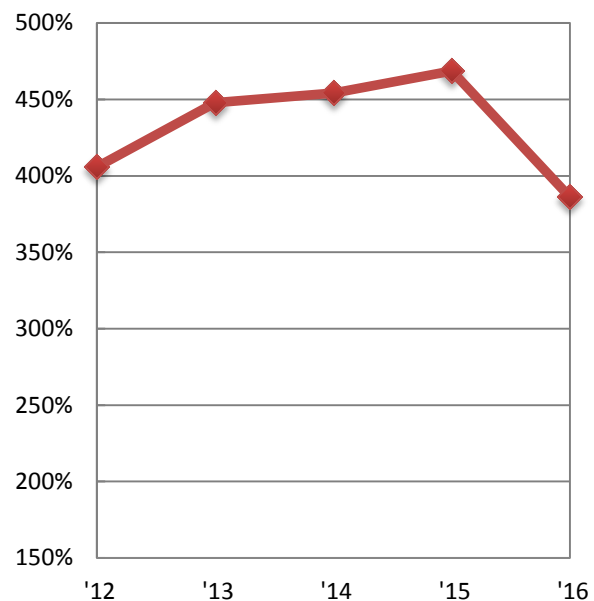
The figures are rounded to one decimal (小数点第1位未満四捨五入)

Consolidated Stability (連結安全性)

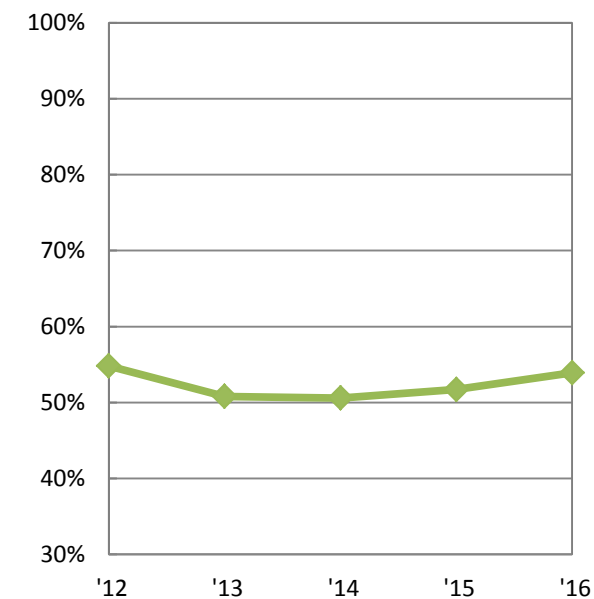
Shareholders' equity ratio
株主資本比率



Current ratio
流動比率



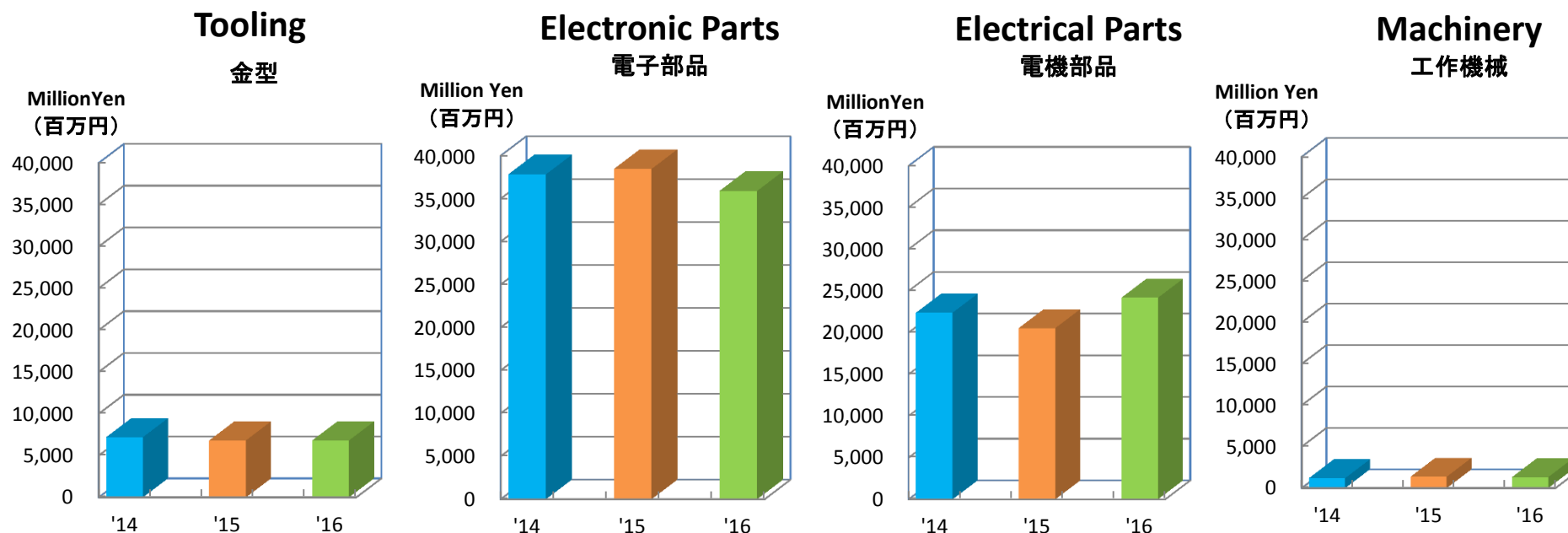
Fixed long term conformity rate
固定長期適合率



For the year of	年度	'12	'13	'14	'15	'16
Shareholders' equity ratio	株主資本比率	83.5%	85.3%	84.4%	86.4%	78.6%
Current ratio	流動比率	405.9%	447.9%	454.1%	468.7%	386.1%
Fixed long term conformity rate	固定長期適合率	54.8%	50.8%	50.6%	51.7%	53.9%

The figures are rounded to one decimal (小数点第1位未満四捨五入)

Consolidated Net Sales by Business Segment (セグメント別連結売上高)

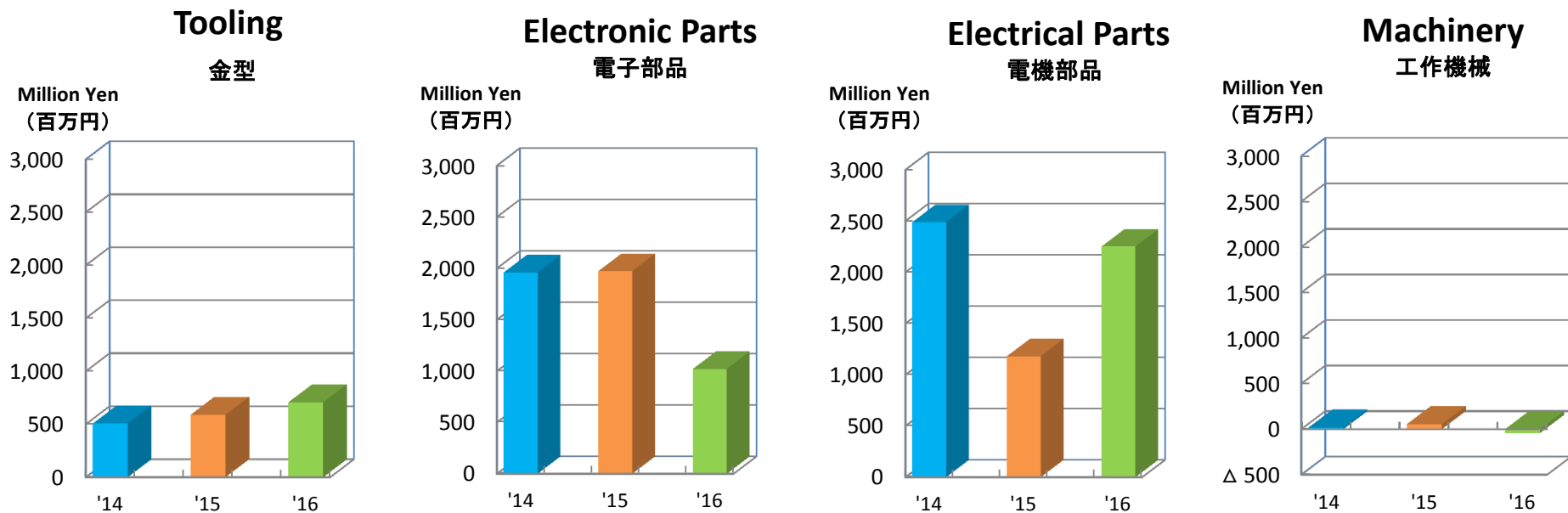


Amount in Million Yen (単位:百万円)

For the year of	年度	'14	'15	'16
Tooling	金型	7,201	6,814	6,809
Electronic Parts	電子部品	37,826	38,454	35,892
Electrical Parts	電機部品	22,387	20,533	24,176
Machinery	工作機械	1,207	1,373	1,323
Sub - Total	計	68,622	67,176	68,200
Eliminations	消去	△ 3,127	△ 3,072	△ 2,854
Total Net Sales	売上高	65,494	64,104	65,346

The figures are rounded down to the nearest million yen (百万円未満切捨)

Consolidated Operating Income by Business Segment (セグメント別連結営業利益)



Amount in Million Yen (単位: 百万円)

For the year of	年度	'14	'15	'16
Tooling	金型	507	589	707
Electronic Parts	電子部品	1,960	1,973	1,022
Electrical Parts	電機部品	2,489	1,181	2,252
Machinery	工作機械	17	54	△ 42
Sub - Total	計	4,975	3,798	3,940
Eliminations	消去	△ 1,908	△ 1,939	△ 2,118
Total Operating Income	営業利益	3,066	1,858	1,821

The figures are rounded down to the nearest million yen (百万円未満切捨)

Consolidated Balance Sheets - Assets (連結貸借対照表-資産の部)

		Amount in Million Yen (単位:百万円)				
Fiscal Year Ended:	決算期	'13/1/31	'14/1/31	'15/1/31	'16/1/31	'17/1/31
Assets	資産の部					
Current assets	流動資産					
Cash and deposits	現金及び預金	11,443	14,449	13,036	11,858	12,138
Notes and accounts receivable - trade	受取手形及び売掛金	7,741	9,162	11,264	10,616	10,854
Electronically recorded monetary claims	電子記録債権	325	441	502	890	1,545
Marketable securities	有価証券	1,200	100	1,100	1,000	1,500
Purchased goods and Finished goods	商品及び製品	1,756	2,144	2,677	2,509	2,611
Work in process	仕掛品	1,266	1,338	1,696	1,613	2,014
Raw materials and Supplies	原材料及び貯蔵品	1,250	1,179	1,320	1,249	1,272
Deferred tax assets	繰延税金資産	30	264	490	309	222
Other current assets	その他の流動資産	1,097	1,000	1,028	1,227	1,587
Allowance for doubtful accounts	貸倒引当金	△ 11	△ 10	△ 13	△ 11	△ 13
Total current assets	流動資産合計	26,099	30,071	33,104	31,262	33,734
Fixed assets	固定資産					
Property, plant and equipment	有形固定資産	21,817	21,987	24,145	23,943	26,789
Intangible fixed assets	無形固定資産	448	342	230	295	346
Investments and other assets	投資及び資産					
Investment securities	投資有価証券	754	868	1,067	1,041	892
Deferred tax assets	繰延税金資産	9	7	20	13	49
Net defined benefit asset	退職給付に係る資産	-	-	48	54	250
Other investments and assets	その他の投資・資産	751	849	855	806	747
Total fixed assets	固定資産合計	23,782	24,054	26,367	26,154	29,076
Total assets	資産合計	49,881	54,125	59,471	57,417	62,811

Consolidated Balance Sheets - Liabilities and Shareholders' Equity (連結貸借対照表-負債・純資産の部)

		Amount in Million Yen (単位:百万円)				
Fiscal Year Ended:	決算期	'13/1/31	'14/1/31	'15/1/31	'16/1/31	'17/1/31
Liabilities	負債の部					
Current liabilities	流動負債					
Accounts payable - trade	買掛金	2,985	3,368	3,844	3,495	4,072
Current portion of long-term debt	一年内返済予定長期借入金	1,250	625	-	-	856
Accrued income taxes	未払法人税等	139	318	317	117	271
Reserve for bonuses for officers	役員賞与引当金	49	68	80	48	57
Other current liabilities	その他の流動負債	2,003	2,332	3,046	3,007	3,480
Total current liabilities	流動負債合計	6,429	6,713	7,289	6,670	8,738
Long-term liabilities	固定負債					
Long-term debt	長期借入金	625	-	-	-	3,993
Retirement benefits	退職給付引当金	912	826	-	-	-
Net defined benefit liabilities	退職給付に係る負債	-	-	790	24	13
Retirement benefits to directors and statutory auditors	役員退職慰労引当金	92	109	126	120	139
Provision for loss on business liquidation	事業整理損失引当金	-	-	723	709	272
Other long-term liabilities	その他の固定負債	90	208	217	169	139
Total long-term liabilities	固定負債合計	1,720	1,144	1,857	1,023	4,559
Total liabilities	負債合計	8,149	7,857	9,147	7,694	13,297
Shareholders' equity	純資産の部					
Common stock	資本金	16,403	16,403	16,403	16,403	16,403
Capital surplus/Additional paid-in capital	資本剰余金/資本準備金	17,252	17,252	17,252	17,252	17,252
Retained earnings	利益剰余金/連結剰余金	11,136	13,340	15,186	16,942	18,357
Less treasury stock	自己株式	△ 467	△ 468	△ 468	△ 1,732	△ 2,573
Other appraisal of securities margin	その他有価証券評価差額金	178	251	380	381	305
Foreign currency translation adjustments	為替換算調整勘定	△ 2,854	△ 611	1,478	371	△ 451
Remeasurements of defined benefit plans	退職給付に係る調整累計額	-	-	△ 25	△ 26	68
Non-controlling interests	非支配株主持分	82	100	117	130	151
Total shareholders' equity	純資産合計	41,731	46,268	50,324	49,722	49,513
Total liabilities and shareholders' equity	負債・純資産合計	49,881	54,125	59,471	57,417	62,811

The figures are rounded down to the nearest million yen (百万円未満切捨)

Consolidated Statements of Income (連結損益計算書)

		Amount in Million Yen (単位: 百万円)				
For the Year of:	年度	'12	'13	'14	'15	'16
Net sales	売上高	54,652	60,630	65,494	64,104	65,346
Cost of sales	売上原価	47,404	51,581	55,467	55,056	56,257
Gross profit	売上総利益	7,247	9,049	10,027	9,047	9,088
S.G.&A. expenses	販売費及び一般管理費	5,933	6,536	6,960	7,189	7,267
Operating income	営業利益	1,314	2,512	3,066	1,858	1,821
Non - operating income	営業外収益	1,027	909	919	602	343
Interest income	受取利息	84	115	86	72	54
Exchange gain	為替差益	715	582	701	400	42
Other non-operating income	その他の営業外収益	227	211	130	128	246
Non - operating expenses	営業外費用	197	100	216	70	145
Interest expenses	支払利息	21	9	2	1	8
Loss on sales and disposal of fixed assets	固定資産除売却損	116	55	155	50	59
Other non-operating expenses	その他の営業外費用	59	35	58	18	78
Ordinary income	経常利益	2,144	3,321	3,769	2,390	2,018
Special profit	特別利益	875	-	122	114	691
Special loss	特別損失	429	175	1,089	166	521
Income before income taxes	税金等調整前当期純利益	2,590	3,145	2,803	2,338	2,188
Income taxes	法人税等	253	483	488	326	241
Deferred taxes	法人税等調整額	51	△ 189	△ 263	175	68
Profit attributable to non-controlling interests	非支配株主に帰属する当期純利益	18	23	25	20	27
Profit attributable to owners of parent	親会社株主に帰属する当期純利益	2,267	2,827	2,553	1,817	1,849

The figures are rounded down to the nearest million yen (百万円未満切捨)

Consolidated Statements of Cash Flows (連結キャッシュ・フロー計算書)

Amount in Million Yen (単位:百万円)

For the Year of:	年度	'15	'16
Cash flows from operating activities	営業活動によるキャッシュ・フロー		
Income before income taxes	税金等調整前当期純利益	2,338	2,188
Depreciation and other adjustments	減価償却費とその他調整	4,418	5,006
Impairment loss	減損損失	166	159
Casualty loss	災害損失	-	361
Increase (Decrease) in notes and accounts receivables- trade	売上債権の(増加額)・減少高	5	△ 1,110
Increase (Decrease) in inventories	棚卸資産の(増加額)・減少高	199	△ 654
Increase (Decrease) in accounts payables- trade	仕入債務の増加額・(減少額)	△ 246	668
Others	その他	△ 415	△ 967
Sub total	小計	6,467	5,652
Interest and dividend received	利息及び配当金の受取額	98	79
Interest paid	利息の支払額	△ 1	△ 7
Income taxes paid	法人税等の支払額	△ 517	△ 334
Expenditures on casualty loss	災害損失による支払額	-	△ 359
Net cash provided by operating activities	営業活動によるキャッシュ・フロー	6,047	5,029
Cash flows from investing activities	投資活動によるキャッシュ・フロー		
Transfer from time deposit	定期預金の純減少(増加)額	3	△ 24
Purchases of property, plant and equipment	有形固定資産の取得	△ 5,012	△ 7,666
Proceeds from sales of property, plant and equipment	有形固定資産の売却	7	544
Purchases of intangible fixed assets	無形固定資産の取得	△ 149	△ 150
Repayment of loan	貸付けによる支出	△ 6	△ 4
Collection of loans receivable	貸付金の回収による収入	14	10
Others	その他	△ 34	93
Net cash used in investing activities	投資活動によるキャッシュ・フロー	△ 5,177	△ 7,197
Cash flows from financing activities	財務活動によるキャッシュ・フロー		
Borrowings of long-term debt	長期借入による収入	-	5,000
Payment of long-term debt	長期借入金の返済	-	△ 150
Purchases of treasury stock	自己株式の取得	△ 1,263	△ 841
Dividend paid	配当金の支払額	△ 704	△ 434
Others	その他	△ 6	△ 6
Net cash provided by financing activities	財務活動によるキャッシュ・フロー	△ 1,974	3,567
Effect of foreign exchange on cash and cash equivalents	現金及び現金同等物に係る換算差額	△ 143	△ 415
Net increase in cash and cash equivalents	現金及び現金同等物の増加額	△ 1,248	984
Cash and cash equivalents at beginning of year	現金及び現金同等物期首残高	13,791	12,543
Cash and cash equivalents at end of year period	現金及び現金同等物期末残高	12,543	13,528

The figures are rounded down to the nearest million yen (百万円未満切捨)